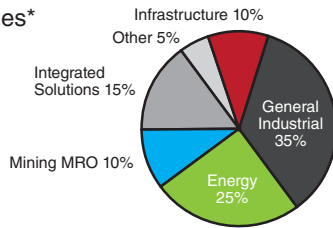


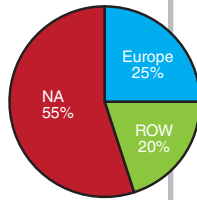
# Actuant BY SEGMENT

## INDUSTRIAL

TTM Sales\*  
\$430 M



31%



### PRODUCTS

- Hydraulic cylinders, pumps, valves
- Concrete tensioning • Integrated solutions
- Production automation • Synchronous lifting systems

### END MARKETS

- MRO • Infrastructure • Rail • Oil & Gas
- Mining • Power generation • Workholding

### CUSTOMERS

- Fluid power distributors
- Grainger, AIT • Hydraulic Power • Caterpillar
- Balfour Beatty • American Bridge • Mammoet

**ENERPAC**

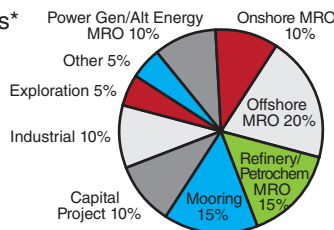
**SIMPLEX**

**PRECISION-HAYES INTERNATIONAL**

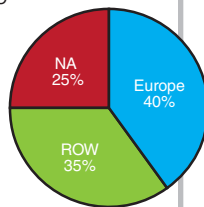
*milwaukee*  
**Cylinder**

## ENERGY

TTM Sales\*  
\$465 M



34%



### PRODUCTS

- Torque wrenches, tensioners, in-situ machining equip
- On-site joint integrity & other services
- Equipment rental • Emergency pipeline connectors
- Electro-mechanical cables and umbilicals
- Engineered synthetic rope • Slings • Mooring solutions

### END MARKETS

- Oil & Gas • Power generation • Petrochem
- Wind turbines • Nuclear
- Medical • Defense • Marine

### CUSTOMERS

- BP, Petrofac, Shell, Statoil, Technip, Bechtel
- Oceaneering, CGG Veritas, Subsea 7, Sercel
- Cook Medical, Lockheed Martin • Maersk, Seadrill

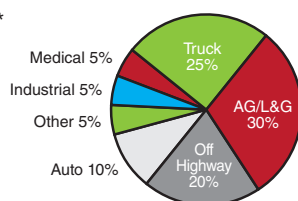
**hydratight**

**CORTLAND**

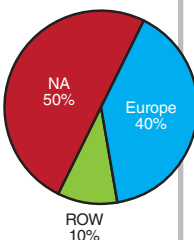
**VIKING SeaTech**

## ENGINEERED SOLUTIONS

TTM Sales\*  
\$490 M



35%



### PRODUCTS

- Hydraulic position & motion control systems
- Engine & turbocharger air flow valves • PTO drivelines
- Severe duty instrumentation and displays
- Flexible shafts • Steel cables & assemblies

### END MARKETS

- Vehicle OEM's: Truck, Auto, Off-Highway, Agriculture
- Diesel engine & turbocharger manufacturers
- Medical • Security • Aerospace • Military
- Agriculture Implement OEM & AM

### CUSTOMERS

- Volvo, Scania, DAF • CNHTC • Webasto, CTS, Valmet
- Honeywell, Cummins, Borg Warner • Atlas Copco, Oshkosh
- Caterpillar, Deere, AGCO, CNH, Farm & Fleet, Tractor Supply

**POWER-PACKER**

**maximatecc**

**GITS MFG. CO.**

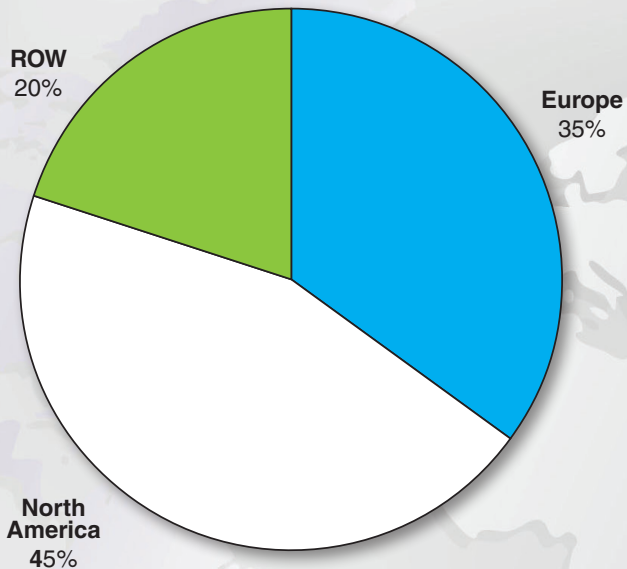
**elliott manufacturing**

**Weasler**

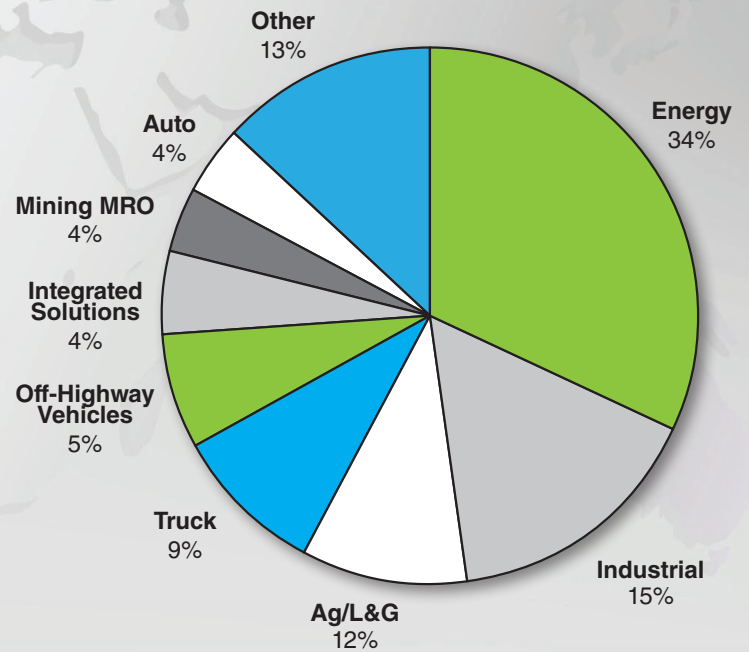
Actuant Corporation is a \$1.4B diversified industrial company serving customers from operations in more than 30 countries. The Actuant businesses are leaders in a broad array of niche markets including branded hydraulic tools and solutions; specialized products and services for energy markets and highly engineered position and motion control systems. The Company was founded in 1910 and is headquartered in Menomonee Falls, Wisconsin. Actuant business operations are divided into three segments focused on the markets we serve. For more information visit [www.actuant.com](http://www.actuant.com).

**ATU**  
**LISTED**  
**NYSE**

## SALES BY GEOGRAPHY



## SALES BY END MARKET



## SALES BY CUSTOMER

